



## **Seeking a Team Member for Inside Sales, Marketing Communications, and Project Implementation**

### **About Toilet Tech**

Toilet Tech evolved out of Geoff Hill's PhD on remote site human waste management. During these studies it was discovered that mechanical urine diverting seats vastly improved the decomposition of human waste and made waste collection and removal vastly easier, less costly, and less offensive. Since 2014 Toilet Tech has imported and integrated over 120 waterless urine diverting toilets into remote high use park sites around North and South America including Mt. Rainier, Garibaldi, Smith Rocks State Park, Torres del Paine, Rocky Mountain National Park, and many others. Toilet Tech is a subsidiary of Engineered Compost Systems. We are all passionate about sustainability and making the world a cleaner better place to live; this results in high job satisfaction and employee retention.

### **Inside Sales, Marketing Communications, and Project Implementation**

For the past 4 years many of the roles at Toilet Tech have been filled by Geoff Hill, and more recently ECS staff has been providing more engineering and technician support. At this point growth is requiring the addition of a team member capable of contributing in multiple roles. As TTS grows, these roles will likely become distinct jobs, but currently we need a flexible multi-talented individual. These roles include, inside sales, marketing communications, and project implementation. The inside sale work will consist of handling incoming sales calls, helping prospective clients understand and choose the right solution, developing and sending detailed quotations, and following up to complete the sale. The marketing communications role will include developing and updated material for web, email and print marketing, and keeping up newsletter and other contact lists. Project implementation will include working with TTS technical staff and clients to make sure our deliverables fully meet their requirements, that the bill of materials is complete, that we achieve/communicate delivery dates, and the installation resources are adequately planned and accounted for.

The position is 80% to full time, will be based in Magnolia (Seattle) at our offices, includes benefits, and is commensurate with experience and qualifications. There will be provision for a bonus based on individual and company success.

## **Skills and Abilities Sought**

- Good project management skills
- Basic understanding of biology/ecology and related issues
- Basic understanding of permitting and regulatory processes
- Basic understanding of construction methods and mechanical devices
- Good at written and oral communication with clients, vendors and team members
- Detail driven (naturally inclined to double check for completeness and accuracy)
- Ability to understand simple 2D drawings and plans
- Proficient with Word/Excel/Social Media/Web content management software
- Ideally 2+ years of experience managing multifaceted projects
- Ideally 1+ years of experience with sales

## **Characteristics and Qualities Desired**

- Entrepreneurial (you must want to work in a start-up environment)
- Keen to continually learn
- Team player
- Problem solver
- Willing to travel
- Willing to talk and work around human waste (there is some yuck factor here)
- Creative and willing to be flexible and wear multiple 'hats'

Resumes and cover letters should be sent to:

[Geoff@toilettech.com](mailto:Geoff@toilettech.com)

[www.toilettech.com](http://www.toilettech.com)

[www.compostsystems.com](http://www.compostsystems.com)